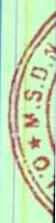


**TAN TIEN PLASTIC PACKAGING JOINT STOCK COMPANY**  
Lot II, Street No. 13, Tan Binh Industry Zone, Tan Phu District

**FINANCIAL STATEMENTS**  
**FOURTH QUARTER, 2017**

Ho Chi Minh City, dated Jan 15th, 2018



# **BALANCE SHEET**

As at 31 Dec 2017

Unit: VND

Item	Code	Note	31/12/2017	1/1/2017
<b>A . CURRENT ASSETS</b>	100		<b>922.729.313.358</b>	<b>780.626.076.877</b>
<b>I. Cash and cash equivalents</b>	110	V.1	<b>6.162.022.302</b>	<b>40.830.786.342</b>
1. Cash	111		6.162.022.302	20.830.786.342
2. Cash equivalents	112			20.000.000.000
<b>II. Short-term investments</b>	120	V.1	<b>286.508.537.100</b>	<b>260.000.000.000</b>
1. Held-to-maturity investments	123		286.508.537.100	260.000.000.000
<b>III. Short-term accounts receivable</b>	130		<b>393.859.243.664</b>	<b>301.646.304.485</b>
1. Short-term trade receivables	131	V.2	340.222.749.036	269.167.702.697
2. Short-term advances to suppliers	132		17.857.747.948	1.986.810.544
3. Other short-term receivables	136	V.3a	39.024.324.175	33.679.078.239
4. Provision for doubtful debts	137	V.4	(3.245.577.495)	(3.187.286.995)
<b>IV. Inventory</b>	140		<b>224.782.329.369</b>	<b>173.355.081.417</b>
1. Inventory	141	V.5	226.629.294.382	173.852.032.606
2. Provision for devaluation of inventory	149	V.5	(1.846.965.013)	(496.951.189)
<b>V. Other current assets</b>	150		<b>11.417.180.923</b>	<b>4.793.904.633</b>
1. Short-term prepaid expenses	151	V.6a	8.470.411.698	3.603.513.455
2. VAT deductibles	152	V.11c	2.716.096.591	
3. Taxes and other receivables from State	153	V.11b	230.672.634	1.190.391.178
4. Other current assets	155			-
<b>B. NON- CURRENT ASSETS</b>	200		<b>166.624.128.542</b>	<b>145.096.895.749</b>
<b>I. Long-term receivables</b>	210		<b>10.000.000</b>	<b>10.000.000</b>
1. Other long-term receivables	216	V.3b	10.000.000	10.000.000
<b>II. Fixed assets</b>	220		<b>97.918.448.378</b>	<b>132.278.552.912</b>
1. Tangible fixed assets	221	V.7	74.723.371.635	108.159.870.937
- Cost	222		682.139.090.986	680.258.922.027
- Accumulated depreciation	223		(607.415.719.351)	(572.099.051.090)
2. Intangible fixed assets	227	V.8	23.195.076.743	24.118.681.975
- Cost	228		34.663.547.212	34.267.498.262
- Accumulated depreciation	229		(11.468.470.469)	(10.148.816.287)
<b>III. Investment properties</b>	230		-	-
<b>IV. Unfinished long-term assets</b>	240		<b>54.701.109.500</b>	<b>27.837.500</b>
1. Construction in progress	242		54.701.109.500	27.837.500
<b>V. Long-term investments</b>	250		<b>5.000.000.000</b>	-
5. Held-to-maturity investments	255	V.1	5.000.000.000	
<b>VI. Other long-term assets</b>	260		<b>8.994.570.664</b>	<b>12.780.505.337</b>
1. Long-term prepaid expenses	261	V.6b	3.079.899.919	7.960.693.732
2. Deferred tax asset	262	VI.13	5.914.670.745	4.819.811.605
<b>TOTAL ASSETS</b>	<b>270</b>		<b>1.089.353.441.900</b>	<b>925.722.972.626</b>



**BALANCE SHEET (continued)**

As at 31 Dec 2017

Item	Cod e	Note	31/12/2017	1/1/2017
<b>C. LIABILITIES</b>	300		<b>364.328.562.793</b>	<b>265.898.781.760</b>
<b>I. Current liabilities</b>	310		<b>356.906.776.568</b>	<b>257.988.458.260</b>
1. Short-term trade payables	311	V.9	208.359.331.802	111.341.007.255
2. Short-term advances from customers	312		911.306.228	1.049.016.943
3. Tax payables and statutory obligations	313	V.11a	5.460.505.158	13.922.005.340
4. Payables to employees	314		29.092.226.095	28.546.869.593
5. Short-term accrued expenses	315	V.12	1.443.523.360	651.674.724
6. Other short-term payables	319	V.10	111.639.883.925	101.365.713.191
7. Short-term loans and finance lease liabilities	320			-
8. Bonus and welfare fund	322			1.112.171.214
<b>II. Long-term liabilities</b>	330		<b>7.421.786.225</b>	<b>7.910.323.500</b>
1. Long-term provision	342	V.13	7.421.786.225	7.910.323.500
<b>D. OWNER'S EQUITY</b>	400		<b>725.024.879.107</b>	<b>659.824.190.866</b>
<b>I. Equity</b>	410	V.14	<b>725.024.879.107</b>	<b>659.824.190.866</b>
1. Contributed legal capital	411		149.999.980.000	149.999.980.000
- Common shares with voting rights	411a		149.999.980.000	149.999.980.000
- Preference shares	411b			
2. Share capital surplus	412		154.777.960.000	154.777.960.000
3. Treasury stocks	415		(45.918.033.800)	(45.918.033.800)
4. Investment and development fund	418		177.152.251.138	177.152.251.138
5. Profit after tax retained	421		289.012.721.769	223.812.033.528
- Profit after tax retained accumulated by the end	421a		217.053.148.528	118.280.197.202
- Profit after tax retained of current period	421b		71.959.573.241	105.531.836.326
<b>TOTAL RESOURCE</b>	<b>440</b>		<b>1.089.353.441.900</b>	<b>925.722.972.626</b>

Prepared by

Chief Accountant

General Director ✓

Trần Thị Mộng Thu

Trần Thị Thủy Tiên

Jó Jeong Kook

Ho Chi Minh City, dated Jan 15th, 2018

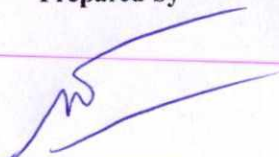


# INCOME STATEMENT

Quarter IV, 2017

Item	Code	Note	Q IV 2017	Q IV 2016	Y 2017	Y 2016
1. Revenue from sale of goods and rendering of	01	VI.1	437.446.773.876	373.807.484.280	1.471.279.495.748	1.416.235.769.043
2. Deductible items	02	VI.2	5.751.649.183	7.285.356.310	11.380.827.504	10.971.287.977
3. Net revenue from sale of goods and rendering of	10	VI.3	431.695.124.693	366.522.127.970	1.459.898.668.244	1.405.264.481.066
4. Cost of goods sold	11	VI.4	386.792.210.089	311.862.438.600	1.300.811.935.551	1.176.363.589.767
5. Gross profit from sale of goods and rendering of	20		44.902.914.604	54.659.689.370	159.086.732.693	228.900.891.299
6. Revenue from financial activities	21	VI.5	4.940.562.489	4.024.388.901	19.604.069.002	11.505.254.387
7. Financial expenses	22	VI.6	36.625.912	34.006.623	236.657.493	760.534.036
<i>In which: Interest expense</i>	23		23.112.454		129.197.729	681.864.761
8. Selling expenses	24	VI.7	11.039.988.138	6.770.456.616	40.473.314.288	38.289.315.902
9. Administrative expenses	25	VI.8	12.883.987.844	13.294.809.263	42.952.912.559	51.503.813.066
10. Net profit from operating activities	30		25.882.875.199	38.584.805.769	95.027.917.355	149.852.482.682
11. Other income	31	VI.9	50.000.000	404.839.200	351.451.790	542.949.126
12. Other expense	32	VI.10	275.608.553	1.576.231.716	3.206.604.663	16.846.154.751
13. Other profit	40		(225.608.553)	(1.171.392.516)	(2.855.152.873)	(16.303.205.625)
14. Total profit before tax	50		25.657.266.646	37.413.413.253	92.172.764.482	133.549.277.057
15. Current business income tax expenses	51	VI.12	6.935.784.123	11.626.166.991	21.308.050.381	32.837.252.336
16. Deferred business income tax expenses	52	VI.13	(622.902.830)	(3.606.444.654)	(1.094.859.140)	(4.819.811.605)
17. Profit after tax	60		19.344.385.353	29.393.690.916	71.959.573.241	105.531.836.326

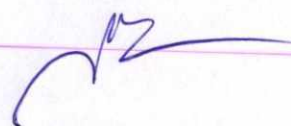
Prepared by



Trần Thị Mộng Thu

Ho Chi Minh City, dated Jan 15th, 2018

Chief Accountant



Trần Thị Thủy Tiên

General Director



Jo Jeong Kook



**CASH FLOWS STATEMENT**  
From 01/01/2017 to 31/12/2017

Unit: VND

Item	Code	Y 2017	Y 2016
<b>I. Cash flows from operating activities</b>			
1. Proceeds from sale of goods and rendering of services	01	1.535.276.777.143	1.531.451.161.692
2. Payments to suppliers of goods and services	02	(1.239.686.183.193)	(1.087.077.725.988)
3. Payments to employees	03	(122.495.977.634)	(118.182.743.244)
4. Interest payments	04	(129.197.729)	(724.393.710)
5. Payments to Business income tax	05	(26.734.563.867)	(30.589.960.273)
6. Other proceeds from operating activities	06	15.476.216.060	52.919.540.711
7. other payments for operating activities	07	(116.072.798.849)	(155.957.440.487)
<b>Net cash flows from operating activities</b>	<b>20</b>	<b>45.634.271.931</b>	<b>191.838.438.701</b>
<b>II. Cash flow from investing activities</b>			
1. Purchase of fixed assets and other long-term assets	21	(56.953.798.435)	(2.325.716.266)
2. Proceeds from disposals of fixed assets	22	113.636.364	18.181.818
3. Bank deposits	23	(296.508.537.100)	(260.000.000.000)
4. Collections from bank deposits	24	265.000.000.000	-
5. Investments in other entities	25	-	-
6. Investment returns from other entities	26	-	-
7. Interest, dividends and profit received	27	14.802.248.200	4.585.728.877
<b>Net cash flows from investing activities</b>	<b>30</b>	<b>(73.546.450.971)</b>	<b>(257.721.805.571)</b>
<b>III. Cash flows from financing activities</b>			
1. Receipts from stocks issuing and capital contribution from e	31	-	-
2. Fund returned to equity owners, issued stock redemption	32	-	-
3. Long-term and short-term borrowings received	33	18.311.222.712	4.941.273.233
4. Loan repayment	34	(18.311.222.712)	(78.271.227.314)
5. Finance lease principle paid	35	-	-
6. Dividends, profit paid to equity owners	36	(6.756.585.000)	(2.702.324.800)
<b>Net cash flows from financing activities</b>	<b>40</b>	<b>(6.756.585.000)</b>	<b>(76.032.278.881)</b>
<b>Net cash flows within the period</b>	<b>50</b>	<b>(34.668.764.040)</b>	<b>(141.915.645.751)</b>
<b>Cash and cash equivalents at the beginning of year</b>	<b>60</b>	<b>40.830.786.342</b>	<b>182.746.432.093</b>
<b>Impact of foreign exchange fluctuation</b>	<b>61</b>		-
<b>Cash and cash equivalents at the end of year</b>	<b>70</b>	<b>6.162.022.302</b>	<b>40.830.786.342</b>

Prepared by

Chief Accountant

General Director

Trần Thị Mộng Thu

Trần Thị Thủy Tiên

Jo Jeong Kook

Ho Chi Minh City, dated Jan 15th, 2018





## **NOTES TO THE FINANCIAL STATEMENTS**

*Fourth quarter, 2017*

### **I. BACKGROUND**

#### **1. Type of ownership**

Tan Tien Plastic Packaging Joint Stock Company was the state-owned company, the company was transformed into joint stock company under Decision No. 90/2004/QĐ-BCN dated 13 September 2004 by Minister of Ministry of Industry.

Business Registration Certificate No. 4103002999 issued by Ho Chi Minh Department of Planning and Investment dated 28 December 2004, amended 9th Business Registration Certificate dated 11 January 2016.

The company's head office is located at Lot II, Group 4, Street 13, Tan Binh Industry Zone, Tay Thanh Ward, Tan Phu District, Ho Chi Minh City.

#### **2. Business sector**

The Company's business sectors are production and trade.

#### **3. Principal activities**

Principal activities of the Company are: Produce and trade of the packaging products; trade materials, accessories, equipments, printed shape, cooper pipe in production, real estate business.

#### **4. Operating period**

The normal operating period: 12 months.

#### **5. The operating characteristics**

The operating characteristics have not changed in the period

#### **6. Business Structure**

The Company's member entity is as follows:

Name	Address
Bac Ninh Branch	Tan Hong Industrial Zone – Expanded Hoang Son area – Bat Lu Village – Hoan Son Commune – Tien Du District – Bac Ninh Province.

#### **7. Declaration on the information comparative ability in the Financial statement**

From 01 January 2015, The Corporation applied the Circular No.200/2014/TT-BTC issued by Ministry of Finance dated 22 December 2014 ("Circular 200") on guidelines for accounting policies for enterprises replaced the Decision No.15/2006/QĐ-BTC dated 20 March 2006 and came into effect from 01 January 2015 and from financial year 2015.

**NOTES TO THE FINANCIAL STATEMENTS (continued)**

**II. ACCOUNTING PERIOD AND ACCOUNTING MONETARY UNIT**

**1. Accounting period**

Annual accounting period commences from January 1st and ends on December 31st.

**2. Accounting monetary unit**

The Company maintains its accounting record in Vietnamese Dong (VND)

**III. ACCOUNTING STANDARDS AND ACCOUNTING SYSTEM**

**1. Accounting system**

The Company is applying Vietnamese Accounting System promulgated together with Circular No. 200/2014/TT/BTC dated 22/12/2014 issued by the Ministry of Finance.

**2. Announcement on compliance with Vietnamese accounting standards and accounting system**

The company applies Vietnamese Accounting Standards and supplement documents issued by the State. Financial statements are prepared in accordance with regulations of each standard and supplement documents as well as with current accounting system.

**IV. ACCOUNTING POLICIES**

**1. The exchange rate applied in the accounting**

The effective exchanges rate in the transactions used foreign currencies:

- The effective exchange rate in purchasing foreign currency transactions was stated in the purchasing, selling contract between the Corporation and commercial banks;
- The effective exchange rate in capital contribution or receive capital is the purchasing exchange rate of commercial banks where the Corporation open account to receive the capital of the investors in the contribution date;
- The effective exchange rate of the receivables is purchasing exchange rate of commercial banks where the Corporation claim customer pay at the time of transaction;
- The effective exchange rate of the payables is the selling exchange rate of commercial banks where transaction perform in the future;
- The effective exchange rate when purchasing assets or payment immediately in foreign currencies is the exchange rate of commercial banks where the Corporation make a payment

The effective exchange rate when revalued of monetary items denominated in foreign currencies at the time of financial statements:

- To the items classified as the assets applied purchasing exchange rate;
- To the cash in banks is foreign currency applied the purchasing exchange rate of commercial banks where the Corporation open accounts in foreign currencies;
- To the items classified as the liability applied the selling exchange rate of commercial banks where the Corporation often transaction.

All of exchange differences arose and the differences of revalued the monetary items denominated in foreign currencies were accounted in the income statement.



**2. Recognition of cash and cash equivalents**

Cash and cash equivalents are short term, highly liquid investment with an original maturity of three months or less since the date of financial statements which are readily convertible into known amounts of cash without notice.

**3. Recognition of trade receivables and other receivables**

Trade receivables, advances to suppliers and other receivables at the balance sheet date, if:

- Having maturity or payment less than 1 year/1 operating cycle are recognised as short-term assets.
- Having maturity or payment over than 1 year/1 operating cycle are recognised as long-term assets.

**4. Recognition of inventory**

Inventories are stated at original cost. Where the net realizable value is lower than cost, inventories should be measured at the net realizable value. The cost of inventories should comprise all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition.

The cost of inventory at the year-end is calculated by weighted average method.

The Company applies the perpetual method to record inventory.

Provisions for inventory obsolescence made at the end of the year are the excess of original cost of inventory over their net realizable value.

**5. Recognition and depreciation of fixed assets**

Fixed assets are stated at the original cost. During the using time, fixed assets are recorded at cost, accumulated depreciation and net book value.

Depreciation is provided on a straight-line basis. Annual rates calculated to write off the cost of each asset evenly over its expected useful life as follows:

- Buildings, structures	05 - 25 years
- Machine, equipment	05 years
- Transportation facilities	06 - 07 years
- Office equipment	03 - 05 years
- Other fixed assets	04 years
- Computer software	03 years
- Land use right is depreciated according to rent period to June 2049	



**6. Recognition of financial investment**

Securities investment at the balance sheet date, if:

- Having maturity not over than 3 months from the date of acquisition are recognised as "cash equivalents"
- Having maturity less than 1 year/1 operating cycle are recognised as short-term assets
- Having maturity over than 1 year/1 operating cycle are recognised as long-term assets;

Provisions for devaluation of investments are made based on the excess of original cost in accounting books over their market value at year-end.

**7. Accounting for BCC**

A BCC means a cooperation contract between two or more venturers in order to carry out specific business activities, but it does not require establishment of a new legal entity. When receiving money or assets from other entities in the BCC, they should be recorded to liabilities; assets which are contributed to BCC, they should be recorded to receivables.

**8. Recognition and allocation of prepaid expenses**

Prepaid expenses only related to present fiscal year are recognized as short-term prepaid expenses and are recorded into operating costs.

The calculation and allocation of long-term prepaid expenses to profit and loss account in the period should be based on nature of those expenses to choose reasonable method and allocated factor. Prepaid expenses are allocated to the operating expenses based on the straight-line method.

**9. Recognition of trade payables**

Trade payables and other payables at the balance sheet date, if:

- Having maturity or payment less than 1 year/1 operating cycle are recognised as short-term liabilities.
- Having maturity or payment over than 1 year/1 operating cycle are recognised as long-term liabilities.

**10. Recognition of accrued expenses**

Expenses not yet occurred may be charged in advance into production and operating costs in order to ensure when these expenses arise, they do not make material influence on production and operating costs on the basis of suitability between revenue and cost. When these expenses arise, if there is any difference with the amount charged, accountants additionally record or make decrease to cost equivalent to the difference.

**11. Recognition of owner's equity**

Owner's equity is recognized by the real contributed capital.

Premium reserve is recorded by the difference (over/under) between the selling price and the par value of treasury stocks when stocks are firstly or additionally issued or reissued.

Undistributed earnings is the profit of business operations after deduction (-) regulated items due to applying a change in accounting retrospectively or to make a retrospective restatement to correct materiality in previous year.



**NOTES TO THE FINANCIAL STATEMENTS (continued)****12. Recognition of revenue***Revenue from sale of goods*

Revenue from sale of goods should be recognized when all the following conditions have been satisfied:

- The significant risks and rewards of ownership of the goods have been transferred to the buyer;
- The Corporation retains neither continuing managerial involvement as a neither owner nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- The economic benefits associated with the transaction of goods sold have flown or will flow to the Corporation;
- The costs incurred or to be incurred in respect of the transaction of goods sold can be measured reliably.

*Revenue from rendering of services*

Revenue from rendering of services is recognized when the outcome of that transaction can be measured reliably. Where a transaction involving the rendering of services is attributable to several periods, each period's revenue should be recognized by reference to the stage of completion at the balance sheet date. The outcome of a transaction can be estimated reliably when all the following conditions are satisfied:

- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Corporation;
- The stage of completion of the transaction at the balance sheet date can be measured reliably;
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

The stage of completion of a transaction may be determined by surveys of work completed method.

*Financial income*

Income from interest, royalties and dividends and other financial income earned by the Corporation should be recognized when these two conditions are satisfied:

- It is probable that the economic benefits associated with the transaction will flow to the Corporation;
- The amount of the income can be measured reliably.

Dividend income is recognized in the period in which the dividends are declared by the invested entities.

**13. Recognition of financial expenses**

Items recorded into financial expenses consist of:

- Expenses or losses relating to financial investment activities;
- Expenses of capital lending and borrowing;
- Loss due to foreign exchange differences arising from transactions relating to foreign currencies;
- Provision for devaluation of securities investment.

The above items are recorded by the total amount arising within the period without compensation to financial revenue.



**NOTES TO THE FINANCIAL STATEMENTS (continued)****14. Recognition of current income tax expense, deferred income tax expense**

Current income tax expense is calculated basing on taxable profit and income tax rate applied in the current year.

Deferred income tax expense is calculated basing on deductible temporary differences, taxable temporary differences and income tax rate.

**15. Segment reporting**

Segment reporting include a business segment or a geographical segment.

A business segment is a distinguishable component of an enterprise that is engaged in providing an individual product or service or a group of related products or services and that is subject to risks and returns that are different from those of other business segments.

A geographical segment is a distinguishable component of an enterprise that is engaged in providing products or services within a particular economic environment and that is subject to risks and returns that are different from those of components operating in other economic environments.

**16. Financial instruments****Initial recognition***Financial assets*

At the first date of recognition, a financial asset is measured at its fair value, plus transaction costs that are directly attributable to the acquisition of that financial asset.

The Company's financial assets include cash and short-term deposits, trade and other receivables, loan receivables and investments.

*Financial liabilities*

At the first date of recognition, a financial liability is measured at its fair value, minus transaction costs that are directly attributable to the issue of financial liability.

The Company's financial liabilities include trade and other payables and loans.

**Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount reported in the balance sheet if and only if:

- There is a currently enforceable legal right to offset the recognised amounts; and
- There is an intention to settle on a net basis or to realise the assets and settle the liabilities simultaneously.

**17. Related party**

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions.



NOTES TO THE FINANCIAL STATEMENTS (continued)

V. ADDITIONAL INFORMATION TO ITEMS IN BALANCE SHEET

Unit: VND

	31/12/2017	1/1/2017
<b>1. Cash and cash equivalents</b>		
Cash on hand	718.004.534	565.486.531
Cash at bank	5.444.017.768	20.265.299.811
Cash equivalents		20.000.000.000
<b>Total</b>	<b>6.162.022.302</b>	<b>40.830.786.342</b>
<b>Held-to-maturity investments _ short term</b>	286.508.537.100	260.000.000.000
<b>Held-to-maturity investments _ long term</b>	5.000.000.000	
<b>Total</b>	<b>291.508.537.100</b>	<b>260.000.000.000</b>
Short-term held-to-maturity investments represent short-term deposits at commercial banks with original maturities of 12 months and earn interest at the rates ranging from 5.8% to 6.5% per annum.		
Long-term held-to-maturity investment represent long-term deposit at a commercial bank with original maturity of 18 months and earn interest at the rates 7% per annum.		
<b>2. Short-term trade receivables</b>	<b>31/12/2017</b>	<b>1/1/2017</b>
Unilever Vietnam Co., Ltd	141.639.404.339	131.940.292.881
TRUNG NGUYỄN Coffee Company	36.682.070.260	33.745.118.440
Pepsico Foods Viet Nam Company	18.348.247.342	13.582.022.432
Other	143.553.027.095	89.900.268.944
<b>Total</b>	<b>340.222.749.036</b>	<b>269.167.702.697</b>
<b>3. Other receivables</b>	<b>31/12/2017</b>	<b>1/1/2017</b>
<b>a. Short-term</b>	<b>39.024.324.175</b>	<b>33.679.078.239</b>
Project deposit	25.224.902.225	25.224.902.225
Bank interest receivable	12.092.039.218	7.493.999.999
Social insurance	504.972.295	536.857.970
House Rentals	361.162.000	352.630.000
Others	841.248.437	70.688.045
<b>b. Long-term</b>	<b>10.000.000</b>	<b>10.000.000</b>
Deposit at Mai Linh company (taxi)	10.000.000	10.000.000
<b>Total</b>	<b>39.034.324.175</b>	<b>33.689.078.239</b>



NOTES TO THE FINANCIAL STATEMENTS (continued)

4. Provision for doubtful debts

	31/12/2017		1/1/2017	
	Original debt	Provision	Original debt	Provision
Nhiet Phat Loc Materials Co., Ltd	449.993.640	(449.993.640)	449.993.640	(449.993.640)
Co Viet Hung Co., Ltd	546.885.913	(546.885.913)	546.885.913	(546.885.913)
Phuong Nam Foodstuff Joint Stock Company	459.097.130	(459.097.130)	459.097.130	(459.097.130)
Others	1.828.600.812	(1.789.600.812)	1.828.600.812	(1.731.310.312)
<b>Total</b>	<b>3.284.577.495</b>	<b>(3.245.577.495)</b>	<b>3.284.577.495</b>	<b>(3.187.286.995)</b>

5. Inventories

	31/12/2017		1/1/2017	
	Original	Provision	Original	Provision
Goods in transit	28.705.658.391		23.156.469.312	-
Raw material	137.139.245.055		97.015.700.727	-
Tools, supplies	29.056.000		3.570.000	-
Work in process	24.063.488.143		17.575.408.319	-
Finished goods	36.691.846.793	(1.846.965.013)	36.100.884.248	(496.951.189)
Merchandise	-		-	-
<b>Total</b>	<b>226.629.294.382</b>	<b>(1.846.965.013)</b>	<b>173.852.032.606</b>	<b>(496.951.189)</b>

6. Prepaid expenses

	31/12/2017	1/1/2017
<b>a. Short-term</b>	<b>8.470.411.698</b>	<b>3.603.513.455</b>
Cylinder	6.872.414.332	2.671.133.930
Fire insurance	967.328.066	932.379.525
Warehouse and office rental fees (BN)	630.669.300	
<b>b. Long-term</b>	<b>3.079.899.919</b>	<b>7.960.693.732</b>
Tool and equipment	3.079.899.919	7.960.693.732
<b>Total</b>	<b>11.550.311.617</b>	<b>11.564.207.187</b>



NOTES TO THE FINANCIAL STATEMENTS (continued)

7. Increase and decrease in tangible fixed assets

	Buildings, structures	Machinery, equipments	Transportation facilities	Office equipment	Other fixed assets	Total
<b>Original cost</b>						
Beginning balance	134.371.355.392	473.431.789.244	60.337.207.087	10.285.192.114	1.833.378.190	680.258.922.027
Increase	-	2.509.766.739	-	1.173.984.406	-	3.683.751.145
- Purchase in the year	-	2.509.766.739	-	1.173.984.406	-	3.683.751.145
Decrease	-	1.355.620.186	414.362.000	33.600.000	-	1.803.582.186
- Liquidating, disposing	-	1.355.620.186	414.362.000	33.600.000	-	1.803.582.186
Ending balance	134.371.355.392	474.585.935.797	59.922.845.087	11.425.576.520	1.833.378.190	682.139.090.986
<b>Accumulated depreciation</b>						
Beginning balance	73.997.587.732	433.931.070.535	52.943.482.070	9.417.437.055	1.809.473.698	572.099.051.090
Increase	8.700.038.203	24.584.313.000	2.902.298.128	909.696.624	23.904.492	37.120.250.447
- Depreciation within year	8.700.038.203	24.584.313.000	2.902.298.128	909.696.624	23.904.492	37.120.250.447
Decrease	-	1.355.620.186	414.362.000	33.600.000	-	1.803.582.186
- Liquidating, disposing	-	1.355.620.186	414.362.000	33.600.000	-	1.803.582.186
Ending balance	82.697.625.935	457.159.763.349	55.431.418.198	10.293.533.679	1.833.378.190	607.415.719.351
<b>Net book value</b>						
Beginning balance	60.373.767.660	39.500.718.709	7.393.725.017	867.755.059	23.904.492	108.159.870.937
Ending balance	51.673.729.457	17.426.172.448	4.491.426.889	1.132.042.841	-	74.723.371.635

- Cost of fully depreciated tangible fixed assets but still in use (Tangible and intangible):

31/12/2017	1/1/2017
447.890.642.372	405.109.458.130



## NOTES TO THE FINANCIAL STATEMENTS (continued)

## 8. Increase and decrease in intangible fixed assets

	Land use rights	Computer Software	Total
Original cost			
Beginning balance	31.394.484.385	2.873.013.877	34.267.498.262
Increase		396.048.950	396.048.950
Decrease			-
Ending balance	31.394.484.385	3.269.062.827	34.663.547.212
Accumulated depreciation			
Beginning balance	7.838.159.312	2.310.656.975	10.148.816.287
Increase	615.109.440	704.544.742	1.319.654.182
Decrease			-
Ending balance	8.453.268.752	3.015.201.717	11.468.470.469
Net book value			
Beginning balance	23.556.325.073	562.356.902	24.118.681.975
Ending balance	22.941.215.633	253.861.110	23.195.076.743

## 9. Short-term trade payable

	31/12/2017		1/1/2017	
	Liabilities	Ability to pay	Liabilities	Ability to pay
Reliable Plastics (VN) Joint Stock Company	12.824.042.769	12.824.042.769	10.748.700.667	10.748.700.667
Hung Nghiep Formosa Co., Ltd	16.970.438.567	16.970.438.567	14.434.486.290	14.434.486.290
COREMSYS E&C VINA Co, LTD	24.078.600.000	24.078.600.000	-	-
Kien Duc Plastic Packaging Trading Service JSC	26.014.281.784	26.014.281.784	11.782.549.923	11.782.549.923
Others	128.471.968.682	128.471.968.682	74.375.270.375	74.375.270.375
Total	208.359.331.802	208.359.331.802	111.341.007.255	111.341.007.255

## 10. Other short-term payables

	31/12/2017	1/1/2017
Union fund	95.163.420	141.364.058
Dividend payables	901.988.200	899.688.200
Advance from Luy Ban Bich project	87.557.689.238	85.435.214.462
Advance from Phan Anh project	22.473.612.619	13.704.522.460
Others	611.430.448	1.184.924.011
Total	111.639.883.925	101.365.713.191



## NOTES TO THE FINANCIAL STATEMENTS (continued)

## 11. Tax and statutory obligations

	1/1/2017	Payable	Paid	31/12/2017
<b>a. Payable</b>	<b>13.922.005.340</b>	<b>90.647.269.163</b>	<b>99.108.769.345</b>	<b>5.460.505.158</b>
VAT payable	3.034.986.696	68.937.107.301	71.972.093.997	-
Business income tax	10.887.018.644	21.308.050.381	26.734.563.867	5.460.505.158
Environmental Protection tax	-	54.017.037	54.017.037	-
Foreign contractors tax	-	344.094.444	344.094.444	-
Licence tax	-	4.000.000	4.000.000	-
<b>b. Receivables</b>	<b>1.190.391.178</b>	<b>7.432.543.234</b>	<b>6.472.824.690</b>	<b>230.672.634</b>
Personal income tax	1.120.925.386	6.946.055.101	6.055.802.349	230.672.634
Export, Import tax	69.465.792	486.488.133	417.022.341	-
<b>c. VAT deductible</b>	<b>-</b>	<b>78.901.837.611</b>	<b>76.185.741.020</b>	<b>2.716.096.591</b>
<b>d. Late payment penalty</b>	<b>-</b>	<b>902.823.521</b>	<b>902.823.521</b>	<b>-</b>
Business income tax	-	627.214.968	627.214.968	-
VAT payable	-	54.555.239	54.555.239	-
Penalty for late tax payment	-	221.053.314	221.053.314	-
<b>12. Short-term accrued expenses</b>			<b>31/12/2017</b>	<b>1/1/2017</b>
Penalty for late tax payment			263.123.360	263.123.360
2016 audit expenses				323.200.000
2017 audit expenses			330.400.000	-
Others			850.000.000	65.351.364
<b>Total</b>			<b>1.443.523.360</b>	<b>651.674.724</b>

## 13. Other long-term provisions

Long-term provisions represents the accrual for severance allowance to employees.



NOTES TO THE FINANCIAL STATEMENTS (continued)

14. Owner's Equity

a. Increase and decrease in owner's equity

	Contributed legal capital	Share capital surplus	Treasury stocks	Investment and development fund	Profit after tax retained	Total
<b>Beginning balance of</b>	<b>149.999.980.000</b>	<b>154.777.960.000</b>	<b>(45.918.033.800)</b>	<b>177.152.251.138</b>	<b>120.983.751.202</b>	<b>556.995.908.540</b>
Profit of the previous year	-	-	-	-	105.531.836.326	105.531.836.326
Increase	-	-	-	-	-	-
Decrease	-	-	-	-	-	-
Distributed profit of the year	-	-	-	-	-	-
- Dividends in 2016	-	-	-	-	(2.703.554.000)	(2.703.554.000)
<b>Ending balance of previous</b>	<b>149.999.980.000</b>	<b>154.777.960.000</b>	<b>(45.918.033.800)</b>	<b>177.152.251.138</b>	<b>223.812.033.528</b>	<b>659.824.190.866</b>
<b>Beginning balance of</b>	<b>149.999.980.000</b>	<b>154.777.960.000</b>	<b>(45.918.033.800)</b>	<b>177.152.251.138</b>	<b>223.812.033.528</b>	<b>659.824.190.866</b>
Profit of the current period	-	-	-	-	71.959.573.241	71.959.573.241
Increase	-	-	-	-	-	-
Decrease	-	-	-	-	-	-
Distributed profit of the year	-	-	-	-	-	-
- Dividends in 2017	-	-	-	-	(6.758.885.000)	(6.758.885.000)
<b>Ending balance of current</b>	<b>149.999.980.000</b>	<b>154.777.960.000</b>	<b>(45.918.033.800)</b>	<b>177.152.251.138</b>	<b>289.012.721.769</b>	<b>725.024.879.107</b>



## NOTES TO THE FINANCIAL STATEMENTS (continued)

**b. Detail of owner's invested capital**  
(According to the list date 20/06/2017)

	31/12/2017		1/1/2017
	Tỷ lệ	VND	VND
Dongwon Systems Corporation	88,16%	132.245.180.000	125.815.800.000
Others	11,84%	17.754.800.000	24.184.180.000
	100%	149.999.980.000	149.999.980.000

**c. Capital transactions with owners and distribution of dividends and profits**

	31/12/2017	1/1/2017
Owner's invested capital		
At the beginning of year	149.999.980.000	149.999.980.000
Increase in the year	-	-
Decrease in the year	-	-
At year end	149.999.980.000	149.999.980.000
Distributed dividends and profit	6.758.885.000	2.703.554.000

**d. Stock**

	31/12/2017	1/1/2017
Quantity of Authorized issuing stocks	15.000.000	15.000.000
Quantity of issued stocks	14.999.998	14.999.998
- Common stocks	14.999.998	14.999.998
Quantity of repurchased stocks	1.482.228	1.482.228
- Common stocks	1.482.228	1.482.228
Quantity of circulation stocks	13.517.770	13.517.770
- Common stocks	13.517.770	13.517.770
- Par value per stock: 10.000 VND		

**15. Off-balance sheet accounts**

	31/12/2017	1/1/2017
Foreign currencies		
- USD	491,15	143.668,33
Mortgage of deposit account to secure payment:	86.508.537.100	
<b>Contract</b>	<b>Account</b>	<b>Amount</b>
- HD 246/TBN-KDN/17CC	0445000961940	30.000.000.000
- HD 285/TBN-KDN/17CC	0445000956225	20.000.000.000
- HD 286/TBN-KDN/17CC	0445000957366	30.000.000.000
- HD 319/TBN-KDN/17CC	0445000974077	1.008.537.100
- HD 344/TBN-KDN/17CC	0445000975052	5.500.000.000



## NOTES TO THE FINANCIAL STATEMENTS (continued)

## VI. ADDITIONAL INFORMATION TO ITEMS IN INCOME STATEMENT

		Unit: VND
	Y 2017	Y 2016
<b>1. Revenue from sale of goods and rendering of services</b>	<b>1.471.279.495.748</b>	<b>1.416.235.769.043</b>
In which:		
Revenue from sale of merchandise	14.207.954.529	7.082.717.429
Revenue from sale of finished goods	1.447.780.279.897	1.403.613.404.303
Revenue from others	9.291.261.322	5.539.647.311
<b>2. Deductible items</b>	<b>11.380.827.504</b>	<b>10.971.287.977</b>
Trade discounts	7.031.317.121	5.606.768.732
Sales allowances	-	2.003.300
Sales return	4.349.510.383	5.362.515.945
<b>3. Net revenue from sale of goods and rendering of</b>	<b>1.459.898.668.244</b>	<b>1.405.264.481.066</b>
Net revenue from sale of merchandise	14.207.954.529	7.082.717.429
Net revenue from sale of finished goods	1.436.399.452.393	1.392.642.116.326
Net revenue from rendering of services	-	-
Net revenue from others	9.291.261.322	5.539.647.311
<b>4. Cost of goods sold</b>	<b>Y 2017</b>	<b>Y 2016</b>
Costs of merchandise	14.328.376.864	7.122.567.091
Costs of finished goods	1.286.483.558.687	1.169.241.022.676
<b>Total</b>	<b>1.300.811.935.551</b>	<b>1.176.363.589.767</b>
<b>5. Financial income</b>	<b>Y 2017</b>	<b>Y 2016</b>
Interest income	19.400.287.419	11.344.034.432
Gain from foreign exchange difference	203.781.583	161.219.955
Others		
<b>Total</b>	<b>19.604.069.002</b>	<b>11.505.254.387</b>
<b>6. Financial expenses</b>	<b>Y 2017</b>	<b>Y 2016</b>
Interest expenses	129.197.729	681.864.761
Loss from foreign exchange difference	107.459.764	78.669.275
<b>Total</b>	<b>236.657.493</b>	<b>760.534.036</b>



NOTES TO THE FINANCIAL STATEMENTS (continued)

	Y 2017	Y 2016
<b>7. Selling expenses</b>		
Labor costs	14.999.715.029	15.713.078.954
Expenses of selling materials, tools	2.285.164.039	2.086.213.257
Depreciation expenses	161.742.425	269.998.019
Expenses for external services	15.645.437.609	12.701.727.027
Commission	2.931.919.000	2.944.701.000
Others	4.449.336.186	4.573.597.645
<b>Total</b>	<b>40.473.314.288</b>	<b>38.289.315.902</b>
<b>8. Administrative expenses</b>		
Labor costs	29.407.463.867	26.227.923.315
Expenses of administrative materials, tools	757.798.309	2.942.325.073
Depreciation expenses	3.486.943.826	4.288.525.761
Expenses for external services	4.718.067.339	4.581.759.738
Others	4.582.639.218	13.463.279.179
<b>Total</b>	<b>42.952.912.559</b>	<b>51.503.813.066</b>
<b>9. Other income</b>		
Profit from disposal of fixed assets	113.636.364	18.181.818
Profit from disposal of scrap	237.815.426	524.767.308
<b>Total</b>	<b>351.451.790</b>	<b>542.949.126</b>
<b>10. Other expenses</b>		
Penalty for late tax payment	221.053.314	1.052.991.721
Other	2.985.551.349	15.793.163.030
<b>Total</b>	<b>3.206.604.663</b>	<b>16.846.154.751</b>
<b>11. Productions and operation costs by items</b>		
Raw materials	1.098.494.418.985	961.818.121.989
Labour cost	162.160.540.427	158.758.691.205
Depreciation expenses	38.439.904.629	48.270.661.120
Expenses from external services	75.999.513.153	69.212.664.998
Other expenses	11.017.604.877	19.751.093.570
<b>Total</b>	<b>1.386.111.982.071</b>	<b>1.257.811.232.882</b>



NOTES TO THE FINANCIAL STATEMENTS (continued)

12. Current business income tax expenses

Business income tax payable is determined at the rate of 20% of taxable profit.

Tax settlements of the Company and its subsidiaries are subject to examination by the tax authorities. Because the application of tax laws and regulations with many types of transactions is susceptible to varying interpretations, amounts reported in the financial statements could be changed at a later date upon final determination by the tax authorities.

Current business income tax expenses are calculated as follows:

	Y 2017	Y 2016
Total profit before tax	92.172.764.482	133.549.277.057
Adjustments for	11.231.412.583	30.636.984.623
- Increases	11.231.412.583	30.636.984.623
+ Accrued expense	(58.151.364)	388.551.364
+ Non-deductible expenses	5.452.063.570	6.460.926.599
+ BOD 's remuneration	84.000.000	77.000.000
+ Provision for slow moving	(7.020.130)	7.020.130
+ Provision for severance allowance	(488.537.275)	7.910.323.500
+ LBB and PA project costs	2.930.996.110	15.793.163.030
+ Tax late payment charged	221.053.314	
+ Rebate Unilever Q4	3.097.008.358	
Total taxable profits	103.404.177.065	164.186.261.680
Income tax rate	20%	20%
Current business income tax expenses	20.680.835.413	32.837.252.336
Business income tax expenses of previous years has been made additional payment according to the tax decision	627.214.968	-
<b>Current business income tax expenses</b>	<b>21.308.050.381</b>	<b>32.837.252.336</b>

13. Deferred business income tax expenses

	Y 2017	Y 2016
Provision for severance allowance	97.707.455	(1.582.064.700)
Accrued expense	11.630.273	(79.114.299)
Provision for slow moving	1.404.026	(2.187.453.487)
LBB and PA project costs	(586.199.222)	(971.179.119)
Rebate Unilever Q4	(619.401.672)	-
<b>Total</b>	<b>(1.094.859.140)</b>	<b>(4.819.811.605)</b>
Deferred tax asset (beginning)	4.819.811.605	-
Deferred tax asset (ending)	5.914.670.745	4.819.811.605

Prepared by

Chief Accountant

General Director

Trần Thị Mộng Thu

Trần Thị Thủy Tiên

Jo Jeong Kook

Ho Chi Minh City, dated Jan 15th, 2018





